# MAGAZINE

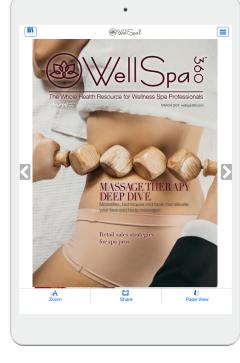
Shamella Anderson Business Development Manager sanderson@allured.com 630-344-6030 www.WellSpa360.com



Make an impact with 25,000 health & wellness spa professionals that read in-depth articles on innovations in skin, body and mind

Advertise in the premier resource covering worldwide wellness and health trends; luxurious mind and body offerings; scientific breakthroughs; and business advice for high-end spas, destinations, resorts, wellness centers and fitness spas who are dedicated to improving client well-being and overall health.







Digital Edition

Print Edition

# MAGAZINE EDITORIAL ADVISORY BOARD

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# MAGAZINE MEDIA PLANNER

Use our Media Planner to take advantage of opportunities across *WellSpa 360's* media universe throughout the year.

# JAN THEMES

#### NUTRITION

- Beauty Ingestibles
- Supplements/Nutraceuticals
- Spa Drinks/Teas
- IV Therapy
- Protein Powders
- Waters/Infusion

#### FITNESS

- Activewear
- Yoga Mats/Accessories
- Sunscreen
- Spa Design
- Fitness Topicals
- Equipment
- CBD
- Recovery Aids
- Lymph Drainage Tools
- Light Therapy

#### SEASONAL TREATMENTS

- Body Care
- Scrubs
- Skin Care
- Body Treatments
- Aromatherapy

#### SUPPLIER INSIGHTS (DM)\*

- Serene Services: Detoxifying Treatments
- Trend Watch: Fitness Trends

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#### Product Roundup:

- CBD
- Seasonal Spa Products

#### Magazine Due Dates Editorial: 11/01/24 Ad Close: 12/09/24

# FEB THEMES

#### AROMATHERAPY

# Essential OilsSkin/Body CareBath/Shower

#### ENERGY WORK

- Rollers/Gemstone Tools
- Gemstone Jewelry
- Gemstone Skin Care
- Crystals
- Singing Bowls

#### HEALING TREATMENTS

- Skin Care
- Body Care
- Massage Products
   Bath/Shower
- CBD
- •CBD
- Sleep Aids
- Light Therapy
- Salt Therapy

#### SUPPLIER INSIGHTS (DM)\*

- Serene Services: Essential Oils
- Trend Watch: Sound Therapy

#### Product Roundup:

- Aromatherapy
- Sensitive Skin Care

#### Magazine Due Dates Editorial: 12/02/24 Ad Close: 01/03/25

#### Bonus Distribution: Premiere Anaheim (DM\*) IBS New York & IECSC New York (co-locating with IECSC)

# MAR THEMES

#### MASSAGE

- Massage Oils/Creams
- Tools/Rollers
- CBD Body Care
- Poultices
- Hot Stones

#### SPA SOFTWARE

- Business Software
- Financing Tools
- Marketing Software
- Scheduling Software

#### SALT THERAPY

- Spa Design
  Salt Stones/Massage Tools
  Body Care
  Body Scrubs
- Body Scrubs
   Bath Soaks

#### SUPPLIER INSIGHTS (DM)\*

- Serene Services: Treatments with Salt
- Trend Watch: New Software Features

### Product Roundup:

- Massage Oils/Tools
- Salt Products

Editorial content is subject to change. All bonus distributions are tentative. Please contact Shamella for up-to-date show distribution information.

#### Magazine Due Dates Editorial: 01/03/25 Ad Close: 01/29/25

#### Bonus Distribution: America's Beauty Show (ABS) (DM\*)

# APR THEMES

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MAY THEMES

• Skin/Body Care

Facial Devices

Indestibles

Sleep Aids

Salt Therapy

• I FD Devices

Light Therapy

Skin Care

Body Care

• Fitness Aids

Treatments

Product Roundup:

Holistic Products

Products for Men

Editorial: 03/03/25

Ad Close: 03/27/25

**Magazine Due Dates** 

• CBD

Recovery Aids

MEN'S WELLNESS

Massage Products

• Fitness Equipment

SUPPLIER INSIGHTS (DM)\*

• Trend Watch: Light Therapy

Serene Services: Men's

Wraps

LIGHT THERAPY

Infrared Fixtures/Saunas/

• Infrared Wraps/Blankets

Crystals

• CBD

HOLISTIC TREATMENTS

JUN THEMES

Body Slimming/Contouring

• Body Treatments/Wraps

Nutrition/Ingestibles

SUMMER

Skin Care

Body Care

**EXFOLIATION** 

Body Scrubs

SPA DESIGN

Equipment

• Hardware

Damage

and Decor

Product Roundup:

Sun Care/Summer

Magazine Due Dates

\*(DM) - Digital Magazine

Editorial: 04/01/25

Ad Close: 05/01/25

Body Scrubs

Body Brushes

Exfoliation Devices

• Treatment Tables

Gym Equipment

SUPPLIER INSIGHTS (DM)\*

• Trend Watch: Spa Design

• Serene Services: Sun

Body Care

Salt

• Decor

• SPF

#### SUSTAINABILITY

Natural/Organic Skin Care
 Natural/Organic Body Care

- Green Spa Design
- Spa Equipment
- Waterless Treatments
- Eco-Friendly ProductsEco-Friendly Equipment

## PLANT-BASED

#### TREATMENTS

- Skin/Body CareBody Wraps
- Skin/Body MasksCBD

#### MENTAL WELLNESS

- •CBD •Sleep Aids
- Crystals/Gemstones
- Ingestibles
  - Light Therapy
  - Holistic Skin/Body Care
     Relaxation Aids

Mindfulness Aids

and Botanicals

Product Roundup:

Relaxation Products

Magazine Due Dates

Editorial: 02/03/25

Ad Close: 02/25/25

Wellness

• Trend Watch: Mental

SUPPLIER INSIGHTS (DM)\*

• Serene Services: Flowers

Natural/Organic Products

# MAGAZINE MEDIA PLANNER CONT'D

Use our Media Planner to take advantage of opportunities across *WellSpa 360's* media universe throughout the year.

# JUL THEMES

### SELF-CARE

- Spa Design
- Singing Bowls
- Jewelry
- Spa Decor
- Crystals
- Meditation
- CBD
- Sleep Aids
- Light Therapy

#### HOT/COLD THERAPY

- Cryotherapy Devices/ Equipment
- Infrared Devices/Equipment
- Cryo Globes
- Cold Masks
- Warming Masks
- Hot Stones
- Salt Stones
- Poultices
- Heating Pads/Mats/Wraps

#### HYDROTHERAPY

- Body Care
- Body Scrubs
- Bath/Shower
- Spa Equipment/Showers
- Spa Design
- Spa Robes

#### SUPPLIER INSIGHTS (DM)\*

- Serene Services: Body Treatments
- Trend Watch: Sauna Experiences

#### Product Roundup:

- Aromatherapy
- Bath/Shower Products

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#### Magazine Due Dates

Editorial: 05/01/25 Ad Close: 05/29/25

# AUG THEMES

#### PAIN MANAGEMENT

- Massage Products
   Light Therapy
- CBD • Bath/Shower
- Heating/Cooling Packs

#### ricating/cooling r

- HEALTHY AGING
- Skin CareBody Care
- Nutrition/Indestibles
- Fitness
- Sleep Aids
- Salt Therapy
- Light Therapy

#### WELLNESS TECHNOLOGY

- Spa Equipment
- Treatment Tables
- Touchless Treatments/Tech
- Financing Tools
- Spa Software
- Sleep Aids
- Light Therapy
- Apps

#### SUPPLIER INSIGHTS (DM)\*

- Serene Services: CBD
   Protocols
- Trend Watch: Wellness Technologies

#### Product Roundup:

Pain Relief ProductsAnti-Aging

#### Magazine Due Dates Editorial: 06/02/25 Ad Close: 06/30/25

# SEP THEMES

#### FEMININE WELLNESS

- Skin CareBody Care
- Nutrition/Ingestibles
   Bath/Shower

### BODY CONTOURING

- Body Wraps
- Body Care
- Body Masks
- Contouring Devices/Tools

#### BUSINESS SUPPORT

- Business Tools
- Spa Software
- Financing Tools
- Uniforms
- Education
- Robes

#### SUPPLIER INSIGHTS (DM)\*

- Serene Services: Body Shaping/Contouring • Trend Watch: Women's
- Beauty and Wellness

#### Product Roundup:

- Products for WomenBody Products/Tools
- Magazine Due Dates Editorial: 07/01/25 Ad Close: 07/31/25

Editorial content is subject to change. All bonus distributions are tentative. Please contact Shamella for up-to-date show distribution information.

# **OCT** THEMES

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Ayurveda

Acupuncture

Reflexology

Body Oils

Ingestibles

Aromatherapy

Spravs/Mists

Eve Masks

Pillowcases

Sleep Aids

Massage

Indestibles

• Light Therapy

• Salt Therapy

Treatments

**Product Roundup:** 

Holistic Products

Editorial: 09/01/25

Ad Close: 09/30/25

Nighttime Products

Magazine Due Dates

Services

Skin/Body Care

THE UNWELL CLIENT

Natural/Organic Lines

SUPPLIER INSIGHTS (DM)\*

Trend Watch: Late Night Spa

• Serene Services: Sleep

Sensitive Skin Lines

Oncology Skin Care

Gentle Treatments

• TCM

SLEEP

• CBD

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NOV THEMES

ANCIENT MEDICINE

DEC THEMES

Skin/Body Care

Spa Equipment

Spa Drinks

Body Wraps

Body Masks

AWARDS

Massage

Makeup

Bath/Shower

Ingestibles

• CBD

• Devices/Tools

Aromatherapy

Spa Uniforms

Salt Therapy

• Spa Robes

Spa Retail

Treatments

2026

• Light Therapy

• Crystals/Gemstones

• Spa Design/Decor

• Spa Supply/Equipment

SUPPLIER INSIGHTS (DM)\*

• Serene Services: Hydrating

\*(DM) - Digital Magazine

• Trend Watch: Wellness in

Magazine Due Dates

Editorial: 10/01/25

Ad Close: 10/31/25

WINTER HYDRATION

Hydrating Skin Care

**READERS' CHOICE** 

Skin/Body Care

Body Treatments

Massage

Nutrition

Fitness

**TOP 10 WELLNESS TRENDS** 

#### HOLIDAY

# Skin/Body CareJewelry

## Bath/Shower

- Makeup
   Candles
- Aromatherapy
- Apparel
- Yoga Mats/Accessories

STRESS

- Mindfulness Aids
- Fitness Accessories

Massage Products

Bath/Shower

Body Care

Sleep Aids

Salt Therapy

Spa Linens

Spa Uniforms

Spa Software

• Financing Tools

**Retail Products** 

Spa Decor/Design

SUPPLIER INSIGHTS (DM)\*

• Serene Services: Holiday

• Trend Watch: Self-Care

Magazine Due Dates

Editorial: 08/01/25

Ad Close: 09/04/25

Robes

SPA BRANDING

• Private Label Products

• CBD

Essential Oils/Aromatherapy

# MAGAZINE PRODUCT ROUNDUP

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# Product Roundup Program for magazine display advertisers

Scheduled magazine display advertisers receive an additional value of inclusion in *WellSpa 360*'s Product Roundup program. This special Product Roundup program extends your reach and frequency by more than 400% and includes marketing inquiries.

## **Benefits**

- 1. As a **magazine** display advertiser, you'll receive additional coverage in a very popular section of the magazine titled "Product Roundup."
- Following the Product Roundup coverage in the magazine, your product information will be scheduled in the monthly "Product Roundup" newsletter that includes marketing inquiries (soft leads).
- 3. Additionally, your product information will be posted on *WellSpa 360* **website** and will be included in the monthly Product Roundup feature page.
- 4. Highlights of the Product Roundup featured page will be promoted via *WellSpa 360* daily newsletter and social media channels.

# **Marketing Inquiries**

- 1. As buyers demonstrate interest in your product by clicking to learn more, you will receive e-mail contact information to follow up with an e-blast on the products you featured.
- 2. Best Practice for following up on marketing inquiries: Offer qualified prospects more information about your new product with treatment protocols or a sample request.

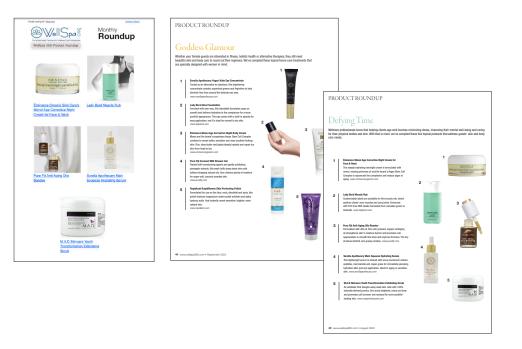
# **Qualification for the Product Roundup Program**

- 1. Schedule a minimum 4x display ad program in *WellSpa 360* magazine in 2025.
- 2. For every display advertisement placed, you may submit a product to be published in that issue of the magazine.

# **Material Specifications and Deadlines**

Qualifying advertisers will receive an e-mail with a link to submit the following:

- 1. A 50 word product or service description.
- A single image. Image requirements: .jpg, .gif or .png, maximum resolution: 300 dpi. No company logos, trademarks or additional verbiage on images.
- 3. A URL link to the specific product page on your website.
- 4. You will be asked to include your company name, phone number and website as you would like it to be seen.



# MAGAZINE **COVER SPONSORSHIP**

Shamella Anderson **Business Development Manager** sanderson@allured.com 630-344-6030 www.WellSpa360.com



## Ensure your presence in the industry is a statement in itself.

The accompanying 4-page folio will educate the WellSpa 360 audience on your thought leadership in an area you wish to push to the forefront.

# WellSpa 360 - The Whole Health Resource for Wellness Spa Professionals

WellSpa 360 provides wellness spa professionals with protocols, trends, business advice and research to serve the whole health experience to the clientele.

# **Cover Image Examples**

Images should be striking and future forward.

All cover images should be vertically oriented.











Designers work with the scale and crop of each image to arrive at a final cover. Examples below show original images and how they can be manipulated for use on a cover. All covers are vertically oriented.



**Original Image** 



Final Cover Image -Enlarged and cropped to fit the vertical format.



Original Image



Enlarged and cropped to fit the vertical format.

# MAGAZINE COVER SPONSORSHIP CONT'D

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The cover sponsorship allows you to provide the image for *WellSpa 360*'s cover. This gives you the opportunity to use an image that you use in your marketing or on your website to tie in with your brand in the minds of our subscribers.

Our editors will help you create a 4-page story specifically about your products, company, and unique value proposition. Below are some design examples of what it might look like. In addition to appearing in *WellSpa 360* and on our website, we will provide you a PDF version for your use.



- Sponsored cover image + cover story blurb
- Optional branding on cover [corner or circle]
- Sponsored 4-page folio that becomes a web exclusive
- Mentioned in editor's note
- Included 3x in WellSpa 360's daily newsletter
- 1 social media post
- PDF version for your marketing purposes
- 20 print copies of your sponsored issue

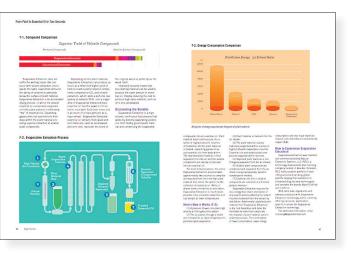
# Rate: \$22,000



Optional Cover Branding - Corner







# MAGAZINE ADVERTISING SPECIFICATIONS

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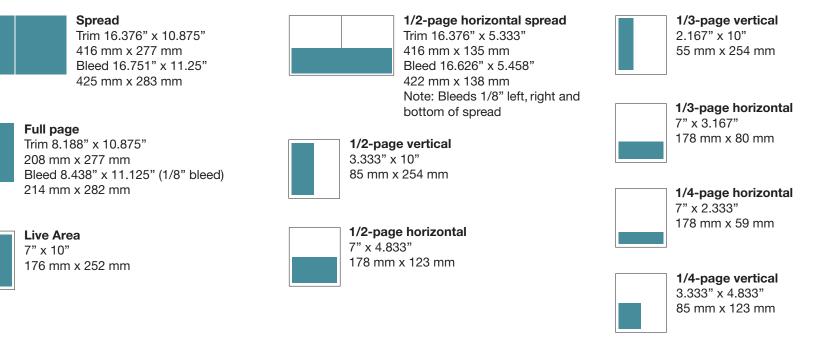


# Reach over 25,000 qualified subscribers dedicated to providing professional health & wellness spa services

Printing: Four-color (CMYK) web offset

- Binding: Saddle stitch
- Paper: Cover 80# Body 60#
- **Proofs:** No proof is required. The printer will produce pleasing color based on acceptable SWOP industry standards. If you require a proof before printing, one can be sent for approval at an additional charge to the advertiser. Please allow sufficient time to proof and ship.

## **ADVERTISING SIZES** All dimensions are width by height.



# MAGAZINE ADVERTISING SPECIFICATIONS CONT'D

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# **ELECTRONIC FILES**

### PREFERRED FILE FORMAT

High-resolution PDF (300 dpi). Ad page templates for InDesign and PDF presets are available. Contact your sales representative.

**Professional Tip:** When creating your PDF, be sure to offset your crop marks to the bleed size, otherwise the crop marks will appear within the bleed area and potentially print in the magazine. There is no need to create crop marks for partial ad sizes.

- On full-page ads, all vital copy should be no closer than 1/4" to the trim. Less than 1/4" there is a chance the text could be trimmed off. Allow 1/8" bleed beyond trim, if ad bleeds.
- Any lines must be 1/2 pt. or larger.

### **OTHER IMPORTANT INFORMATION**

- Furnish graphics to size. PDF or EPS formats are preferred. JPEG's are accepted, but <u>must</u> be 300 dpi resolution or higher. **Web graphics will not work.**
- Save all files including the graphic elements in CMYK mode unless a spot color is going to be used for output.
- Provide all files at a resolution of 300 dpi or higher.
- Include copies of all fonts and graphic elements used to create the file.
- Use only OpenType fonts.
- Use collect functions found in layout software.
- Do NOT send Quark, Corel Draw, Microsoft Word, PowerPoint or Publisher files.

### **SENDING FILES**

If your file is 20 MB or smaller, email it to Ethan Grisham at egrisham@allured.com. Please indicate which magazine and issue the ad is for.

• For larger files, send through free large file transfer online services, such as Dropbox, WeTransfer, TransferBigFiles, etc.

# MAGAZINE ADVERTISING SPECIFICATIONS CONT'D

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## **DIGITAL EDITION ADVERTISING**

Issue Ready E-mail & Digital Edition Banner Ad (includes Mobile Ad) Rate: \$3,525

Issue Ready Email Ad300 x 250 px, 72 dpiReader Banner Ad728 x 90 px, 72 dpiMobile Banner Ad728 x 90 px, 72 dpi

Belly Band Rate: \$5,775 7.875" wide x 4"-5" tall



Your company message and logo here



Digital Belly Band

### **COVER CORNER**

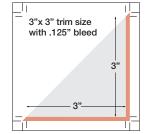
Promote a corporate brand, product, website, tradeshow participation or direct readers to an interior ad.

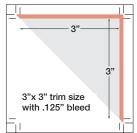
• The ad can be placed in the bottom left (recommended) or the top right corner of the magazine cover.

Cover Corner: \$2,775 Cover Corner With Ad: \$2,350











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## Excellent content marketing lets you control the conversation while amplifying your brand awareness.

This is your opportunity to **educate health & wellness professionals** on your offerings, demonstrate thought leadership and build trust within the industry. Provide in-depth information on your products, including benefits and best practices, or talk about your positive impact on the industry.

## 2-Page Advertorial

A 2-page layout will fit approximately 800-1,000 words, 2-3 images and one headshot.

### Who You Reach

Qualified Health & Wellness Spa Professionals across multiple media channels.

- 25,000 Magazine Subscribers
- 19,500 Daily Newsletter Subscribers
- 8,100 Registered Website Users
- 20,000 Monthly Website Visitors
- 88,700 Social Media Followers

## What's Included

- Placement in the magazine
- 10 print copies of the issue
- Inclusion in the Table of Contents
- Placement on the website marked as "Sponsored"
- 60 day marketing push marketed as a Web Exclusive
- 3x inclusion in the daily newsletter
- Rotating website listing in Sponsored Positions
- · Cross-posted on social media
- PDF content asset for your website or to use for marketing purposes
- Automated Reporting

## **1-Page Advertorial**

A 1-page layout will fit approximately 400-600 words, 1-2 images and one headshot.

## Who You Reach

Qualified Health & Wellness Spa Professionals across multiple media channels.

• 25,000 Magazine Subscribers

# What's Included

- Placement in the magazine
- 5 print copies of the issue
- Inclusion in the Table of Contents
- · Placement on the website marked as "Sponsored"
- PDF content asset for your website or to use for marketing purposes

### Rates

1 Page Advertorial (Supplied*)	\$2,895
1 Page Advertorial (Q&A Interview**)	\$3,895
2 Page Advertorial (Supplied*)	\$5,250
2 Page Advertorial (Q&A Interview**)	\$6,250
Per Additional Page (after 2 pages)	\$2,525

\*Supplied: You supply production ready content & images, we lay out the article. \*\*Q&A Interview: You participate in an interview, supply images and we write, edit and lay out the article.